

Reference Guide

(C)PERKA

FIND IT FAST...

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Porn in 1936 to an "old school", extremely hard working dad, and a shrewd but very loving mom, Ed Thevenot quickly knew he wanted to be a "business man". Since his first sale of 2 packets of garden seeds at 12 years old, he specialized in sales and marketing. In 1960 he picked up Napoleon Hill's "Think and Grow Rich" book and successfully promoted all kinds of products: from pots and pans, to computer courses, to recreational vehicles, to building materials.

With his entrepreneurial fire burning, he jumped into the building industry in 1971, promoting and marketing pre-engineered Quonsets in the Province of Quebec. Within a few short years, his dynamic personality, hard driving work ethic, and unswerving dedication to his men, led him to a Vice-President of Marketing position for the head office of the Miracle Span group of companies. In 1980, he decided he was a better entrepreneur than employee, and created his own line of buildings – the cutting edge, hybrid design of Perka (Wood and Steel) Buildings.

In 1995, he was frustrated with inadequate insulating materials as he tried to construct more energy efficient buildings. So in response, "ET" created (P2000) Insulation Systems and offers $P2000^{TM}$ as an insulation solution for Perka Buildings. He went through several manufacturers

looking for the right formula of high-quality product, dedicated service and a creative, entrepreneurial spirit to match his own. Despite occasional thoughts of retirement, he just could not quit, and ET found his winning formula. ET is the brain child behind the marketing engines that have maintained steady sales, in both buildings and insulation, for over 40 years. His experience, fearless risk taking, and "work horse" habits helped him foresee market trends that enabled his team to respond quickly with assurance and success.

Unfortunately ET is no longer with us, but he has left behind an experienced, skilled, highly energized and passionately dedicated team; including two more generations of the Thevenot family, and several brothers and sisters of other mothers and fathers!

Introduction to PERKA PERK\$ -- Affordable Value

Just a few of the Value added "Perka Perks" that are included in every Perka Building!

- 1. Wood is NOT a conductor of hot or cold and energy costs are rising through the roof! You Save MONEY!
- 2. Perka clips are Pre-Welded on! You Save TIME!
- 3. Wood girts allow for easier door and window installations. Screw Gun and Screws are easier than a blowtorch or welder. You can install openings wherever and whenever you want. **FLEXIBILE & you Save TIME & MONEY!**
- 4. The wood purlins and girts are typically spaced at 24" centers, making the interior ready to be finished. **EASY to work with, and SAVES money!**
- 5. Also with steel purlins, Tek screws and washers are used to attach metal and in 5 years or so they may work loose and leak. Wood will not leak because it swells to seal holes. **EASY, Maintenance free.**
- 6. It is easier finding carpenters to put up Perka hybrid buildings and they are typically more creative! Steel erectors are limited with choices and cost more. **EASY, and you Save MONEY!**
- 7.In the event of wind up-lift, snow, ice loads or fire, you'll never lose a whole building. You may lose a bay but that's it! If a fire breaks out in an all steel building, because the metal twists and bends, the steel purlins pull the other frames in, collapsing the whole building. Perka Buildings have purlins and girts in wood that burn up and allow the roof section to collapse but not the whole structure. AND this actually vents the heat and the Perka steel frame remains untouched. The frame survives and after the clean up, the building will be ready for new wood purlins and girts to be replaced and the new exterior to be put on. A safer, better investment.
- 8. Perka steel frames can have wider and longer bay spacings than wood buildings. **FLEXIBLE & Practical**



- 9. Since Perka steel frames have longer and wider bays = fewer columns and this means less foundation "holes" than wood (pole) buildings. And columns sitting on piers are always better than wood poles in the ground. In most cases, poles actually do not meet codes. **STRONG**.
- 10. Design **flexibility**; get the building you want and need, not one that *might* work for you. If you need anything ASK! (ie. Inside width and height can be made to the inch and the length is limitless.)
- 11. We have our own engineers, draftsmen and detailers who check and recheck all our designs for OPTIMUM efficiency and accuracy. YOU GET QUALITY FRAMES THAT WILL FIT TOGETHER!
- 12. You get typical building anchor bolt plans in approximately 5 days, engineered data drawings in 7-10 days and the building delivered in 4-6 weeks. If you need it sooner, we will work something out with you. **FAST NEIGHBORLY SERVICE!**
- 13. Exterior choices are unlimited. By turning the wood purlins to a vertical position you can virtually add ANY finish you want. Just like a roof/wall in your house! You can have the nicest looking building in your area with STEEL inside! Instead of looking like a "shed" it can look just like your house or existing business. **EASY TO WORK WITH AND FINISH!**
- 14. We have an easy to read and nicely detailed assembly guide made with the "Do-it-yourselfer" or carpenter builder in mind. **EASY TO PUT UP!**

Perka Perks pərk-ah pərk(s)

noun

- -- A inherently and intentionally designed building feature that adds equity, time saving, simplicity, cosmetic and appeal value without having to actually spend an expected or market valued monetary cost for said appreciation or benefit. (especially as it pertains to DIY do-it-yourselfers)
 - representing something that adds appeal, appreciation, functionality, practicality, purpose, value.
 - brings joy and happiness to owner of final product, who feel "Perk'd up"!

Competitor Caution Points

Here are GREAT Reasons NOT to Buy an ALL STEEL Building.

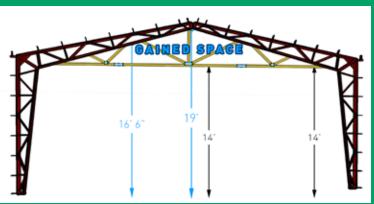
- It is one of the building types most susceptible to collapse in case of fire. Fire Department will normally not even enter the building.
- 2. Bolts are used instead of tek screws to apply the purlins and girts. So excess snow or ice levels, or excess wind up-lift causes the building to stretch, twist, and could collapse down as the bolts resist.
- 3. By using 26 gauge sheeting, and the low roof pitch, they generally require the use of caulking which eventually dries out, shrinks, cracks and results in roof leaks.
- 4. By using 26 gauge or 24 gauge sheeting, with purlins on 48" O.C. (or more), the allowable uniform load is much less compared to purlins with 24" O.C. or less spacings.
- 5. A tek screw is used to fasten steel sheeting to steel purlin (vs. steel/wood), resulting in potential for up to 100% leaking as steel will not absorb any moisture.
- The plate steel type frame is very wobbly or flexing during the erecting stage and requires very careful extra bracing during construction.
- 7. To finish the inside with drywall or plywood, requires the application of strapping as the girts can be 48" to 84" O.C. You're actually building another building inside to finish.
- 8. The fixed connection at base of columns uses 10-15% more concrete in piers and is a less forgiving construction design, providing an overall limiting design safety factor.
- Most all steel building manufacturer/ suppliers offer only a ONE YEAR warranty.
- 10. Typical application of insulation is a squeezed fiberglass option – offering a much reduced actual R- value and absolutely no reflective protection from radiant heat, unless covered with foil.

Here are GREAT Buy a

WOOD (Pole) Building.

Reasons NOT to

- 1. The purlins are applied horizontally, not vertically, causing a potentially wavy roof system.
- 2. The wave of the roof stretches the metal causing screws or nails to pull out.
- 3. Trusses being 4', 6' or 8' O.C. makes for a good landing pad for the birds to perch themselves on and make a mess of the inside of the building.
- 4. With wood trusses, there are limitations to head room if and when needed.
- 5. Columns are typically not engineered causing much less security with high winds and snow.
- 6. With columns 6' to 8' O.C., there is no chance to enter in the side of the building with a 10 ' or 12' door or wider.
- 7. Frame assembly and erection typically requires extensive bracing and/or tie downs to prevent collapse until purlins are installed and metal is on roof.
- 8. Under fire, opening the roof to rid the excess heat will help but usually entire building is lost.
- 9. Non-engineered columns can collapse due to heavy uplift wind, snow/ice loads or fire.



Here is an example of the expansive head room the Perka Frames provide in a 40' wide, 14' tall building.

WHY A **PERKA HYBRID** BUILDING FRAME?

It is a SOLUTION.

1) SOLUTION TO POSSIBLE COLLAPSE UNDER SNOW-RAIN-ICE-WIND-OR-FIRE.

"You may lose a Bay, but not a Building"



2) SOLUTION TO INSIDE FINISH:

- A) Purlin & Girt Clips typically every 24" with wood.
- B) Welded Clips to bottom cord for easy drop ceiling applications available.

3) SOLUTION TO EASE INSTALLATION:

- A) Step by Step Assembly Guide
- B) Easier to get Carpenters/Sheet Metal Workers than Steel Erectors
- C) Workman's Compensation Insurance is usually less for Carpenters/ Sheet Metal Workers, than for Steel Erectors.
- D) All clips are $\mbox{{\bf pre-welded},}$ everything else is screwed or uses "nuts & bolts"

(Like an Erector Set)

4) SOLUTION TO MEET ALL CODES "WHEREVER YOU ARE!"

- A) Independent Outside Engineers, available to Stamp/Wet Seal all drawings
- B) Anchor Bolt Layout provided with all frame purchases with frame reactions for foundation.

5) SOLUTION TO ACCESSORY TAKE OFF AND SERVICE

- A) Estimates for sheeting, Trim, Screws, Perka Board can be done with a few keystrokes.
- B) Pricing Calculator can price an entire building package in less than 15 minutes
- C) Typical, standard speedy four to six week delivery turnaround
- D) Approval Drawings typically in a week, and Stamped Engineered Drawings can follow in just days.

6) SOLUTION TO LEAK PROBLEMS

- A) Wood Girts and Purlins with a 1 1/2 #10 screw with washer (Leak Proof)
- B) Use only Channel Drain Sheeting
- C) On 1.75/12 roof pitch, can use double overlap or OSB layer
- D) NEVER use caulking as it dries, shrinks and eventually leaks!

7) (Optional) SOLUTION TO ENERGY EFFICENCY

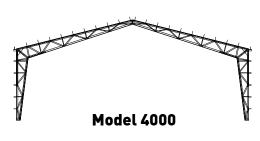
- A) Vaper Barrier, Radiant Blocker, consistent "P-Value", No Squeezing, No Condensation, No Dripping, No Sagging,... And it is lightweight and easy to install...
- B) Available in multiple sizes and thicknesses

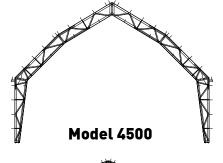
Gold Key of Excellence

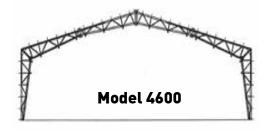
Perka has been selected by it's peers on a multitude of occasions, as worthy of receiving the Rural Builder and National Frame Building Association's GOLD KEY OF EXCELLENCE AWARD. This honor is given to the top 10% of the industry's suppliers as voted by contractors on QUALITY and SERVICE.

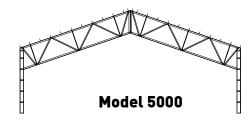
PERKA STANDARD FRAME PROFILES

- Perka has 11+ "Standard" Frame Pre-Designs.
- Models can be combined to optimize solution.
- Models can be easily modified to meet individualized circumstances.
- We can add or remove clips to make adaptations EASY!
- Custom Frame Options are available

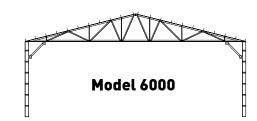


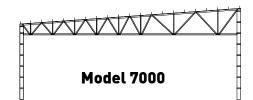


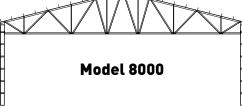


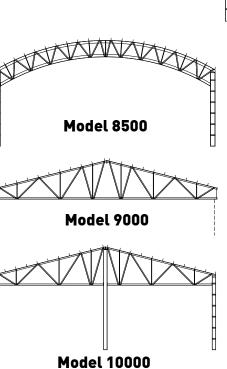




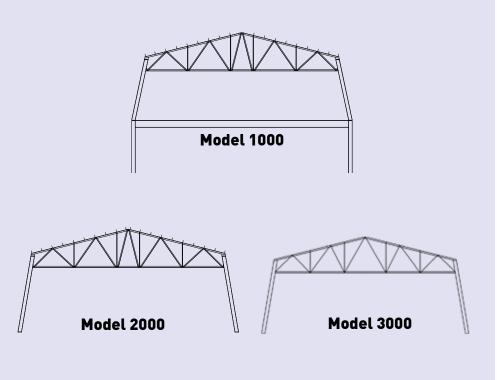




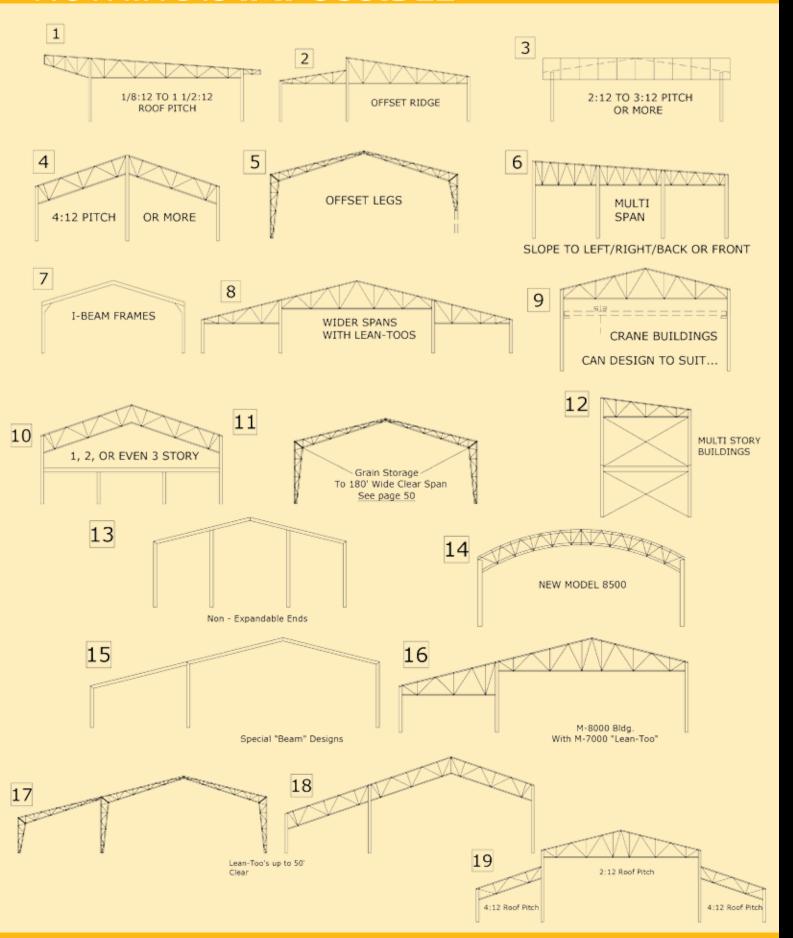




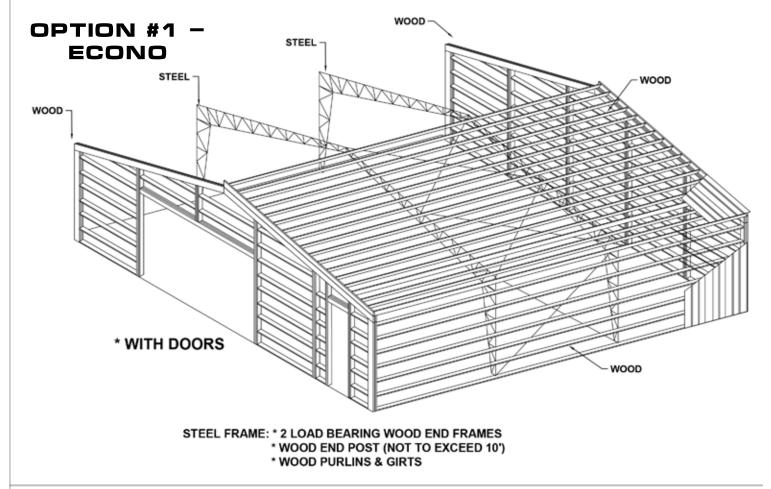
LESSER USED FRAME MODELS

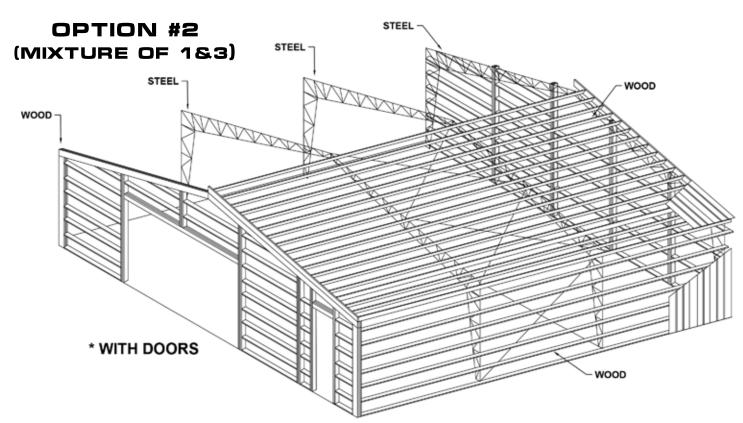


NOTHING IS IMPOSSIBLE



FRAME END WALL OPTIONS 1 & 2



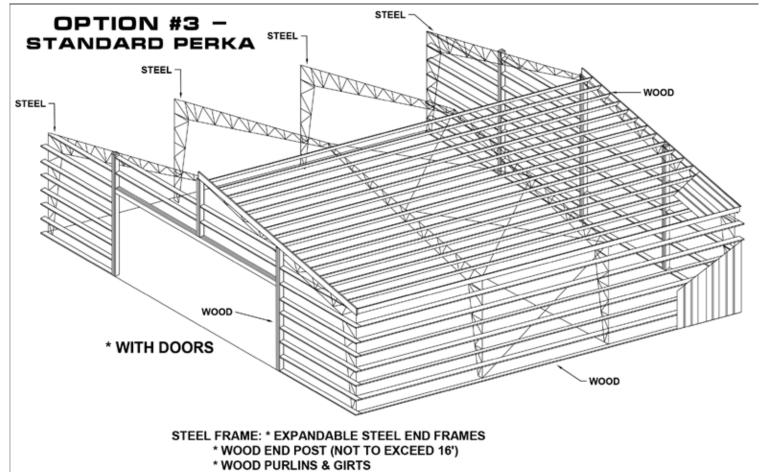


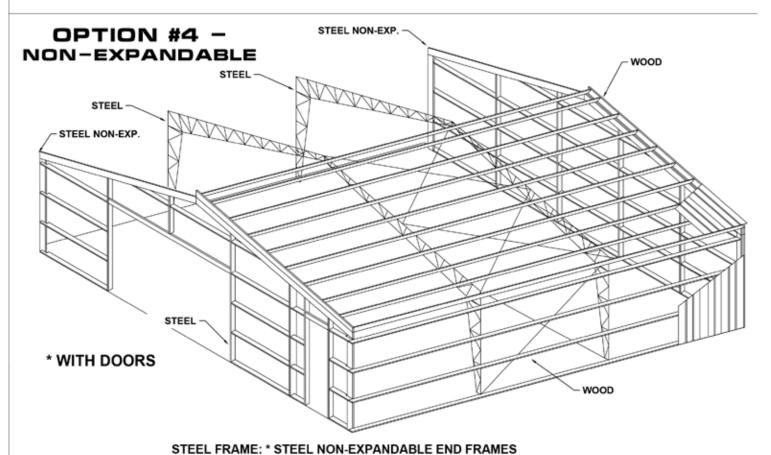
STEEL FRAME: * 1 LOAD BEARING WOOD END FRAME

* WOOD PURLINS & GIRTS

* WOOD END POST (NOT TO EXCEED 10')

FRAME END WALL OPTIONS 3 & 4



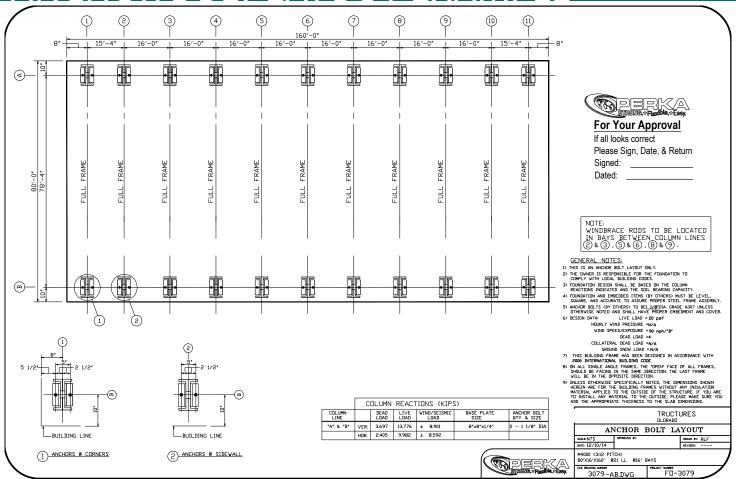


+ OTES SUB BOOT

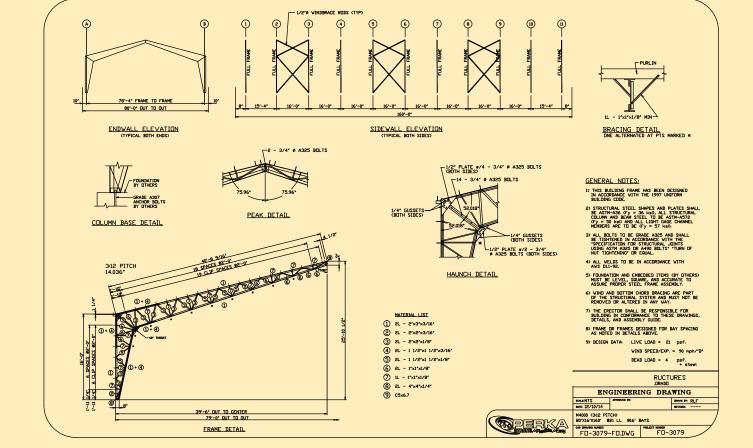
* STEEL END POST .

* WOOD PURLINS & GIRTS

ANCHOR BOLT LAYOUT EXAMPLE



ENGINEERED DRAWING EXAMPLE



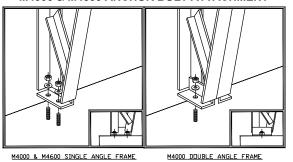
BUILDING FRAMES COMPARISON

11

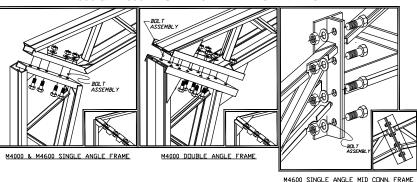


SNAP SHOT 4000 SERIES ASSEMBLY

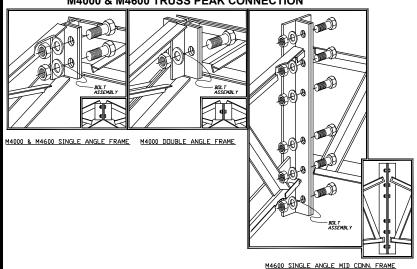
M4000 & M4600 ANCHOR BOLT ATTACHMENT



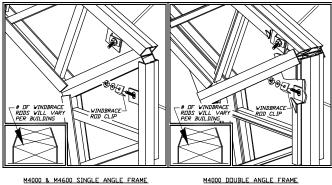
M4000 & M4600 HAUNCH OR EAVE CONNECTION



M4000 & M4600 TRUSS PEAK CONNECTION

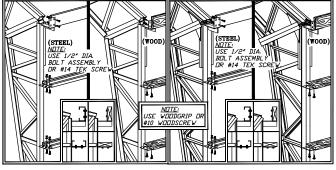


WINDBRACE ROD ATTACHMENT



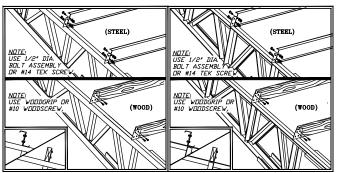
M4000 DOUBLE ANGLE FRAME

GIRT ATTACHMENT



M4000 DOUBLE ANGLE FRAME

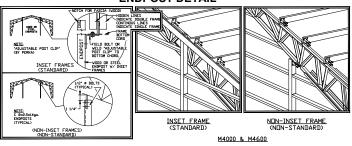
PURLIN ATTACHMENT



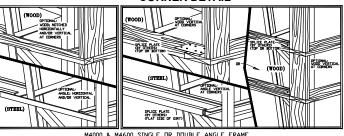
M4000 & M4600 SINGLE ANGLE FRAME

M4000 DOUBLE ANGLE FRAME

ENDPOST DETAIL



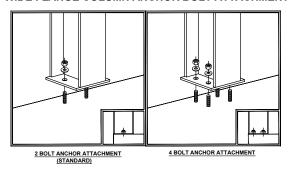
CORNER DETAIL



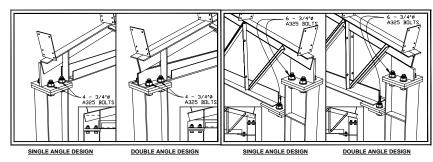
M4000 & M4600 SINGLE OR DOUBLE ANGLE FRAME

SNAP SHOT STRAIGHT LEG SERIES ASSEMBLY

WIDE FLANGE COLUMN ANCHOR BOLT ATTACHMENT



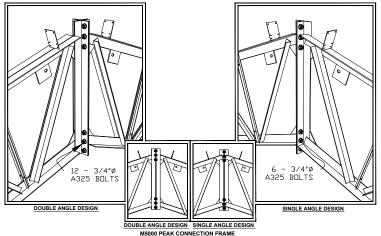
HAUNCH OR EAVE CONNECTIONS



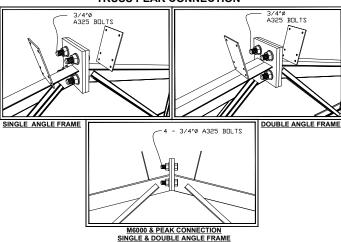
M6000

TYPICAL M8000, M5000 & M7000

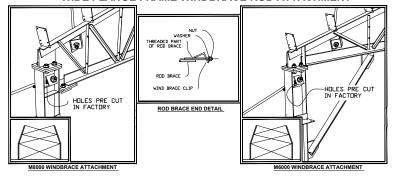
TRUSS PEAK CONNECTION



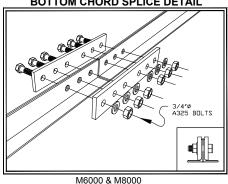
TRUSS PEAK CONNECTION



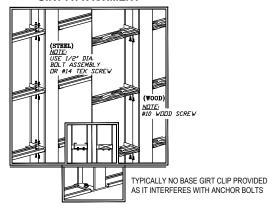
WIDE FLANGE FRAME WINDBRACE ROD ATTACHMENT



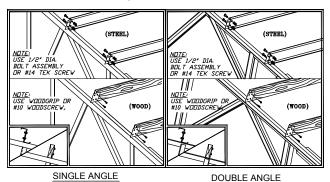
BOTTOM CHORD SPLICE DETAIL



GIRT ATTACHMENT

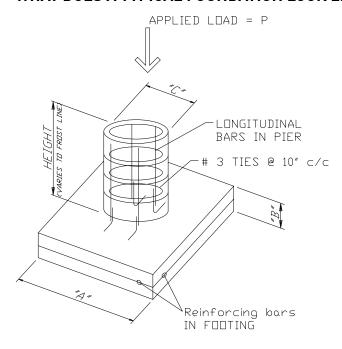


PURLIN ATTACHMENT



FOUNDATION BASICS

WHAT DOES A TYPICAL FOUNDATION LOOK LIKE?



TES:

- Applied load is total load resulting from column plus any additional load such as wall load
- 2) Soil bearing capacity = 4000 psf.
- 3) Concrete Štrength´= 3000 psi.
- 4) Steel: ASTM A615 Grade 40 or it's equivalent CSA G30.12 Grade 300
- 5) Local architect or Engineer should verify and adjust design to suit local soil conditions.

APPLIED LOAD	DIMENSIONS			LONGITUDINAL	CROSS	REINFORCING
"P" (Kips)	"A"	"B"	"C"	BARS IN PIER	SECTION	BARS IN FOOTING
32.9	3'-0"	11"	12"	4 @ # 5	0	6@#4
44.8	3′-6″	11"	12"	4@#5	0	8@#4
58.3	4'-0"	12″	14"	6@#5	0	10 @ # 4
73.8	4′-6″	12″	14"	8@#5	0	11 @ # 4

DO THE PIERS HAVE TO BE TIED TOGETHER FROM SIDE TO SIDE?

This depends on your foundation style design which is dependent on your horizontal column reactions, soil conditions, adjacent obstructions and budget.

Most of Perka's Models (10000, 8000, 7000, 6000 & 5000) will have relatively low horizontal forces (more commonly known as the "outward kick"). In these buildings the likely hood of needing to have the columns tied are less. We say only less, because in some extreme cases tie rods could be "used" to minimize the size of the piers...

Perka's Models 2000, 3000, 4000, 4500, 4600, 5000 & 5400 will have more significant horizontal forces especially in wider frame sizes. Tying the columns from side to side may be part of the foundation design to reduce the pier sizes, and in some cases where adjacent obstructions exist, it may be the only way to resist the forces exerted.

All this to say that while the columns DO NOT necessarily have to be tied from side to side, this may either be the only way to resist outward kick, or at the very least keep the pier size smaller and therefore less expensive (budget).

Bottom line is as long as the foundation design resistance (with or without tie rods) meets or exceeds the foundation reactions (as noted on Perka Anchor Bolt Layouts), then all is well!!

TYPES OF CONNECTIONS

A "fixed connection" in a foundation pier design relates to the connection at the base of a frame where the pier and not the column needs to resist rotation, horizontal AND vertical stresses. To do this the concrete needs to be larger in both length, height and base than its normal counterpart. Consequently the columns do not need to be as strong as they might have to be in another foundation design alternative. While this makes the frame lighter and less expensive, it can be questioned if it might "cheat" the frames capacities regarding other important matters.

A pin connection, as its name would indicate, is designed to allow for a free rotation (like on a pin) thereby causing the column to have to withstand all of the rotation and more of the horizontal and vertical stresses. Though this requires smaller foundations, less concrete and smaller or fewer anchor bolts, it usually requires that the columns be larger.

Perka Building Frames typically uses Pinned Connections. Since this typically requires larger columns, this actually makes for an overall stronger frame, able to resist and withstand stronger forces and stresses from such things as heavier wind loads from storms, exaggerated snow and ice loads and even extensive heat from fire. So even if an overall building system using fixed connections with rigid or plate beam designs ends up costing a little less, you do end up losing out on some of the extra security you might otherwise get by the benefits of using a pinned connection. As the saying goes: "You can only get what you pay for!"

GETTING EOUAL BIDS - POINTS TO COMPARE

WIND LOAD. Have the builder specify this value in lbs./square feet. As a good benchmark, use 12 lbs./square feet. A building should handle this pressure acting on the total building area facing the wind. Be careful about wind loads expressed in miles-per-hour, because engineers must make a number of assumptions to convert wind speed to actual wall pressure.

ROOF SNOW LOAD. Ask what each company's engineers uses for a roof (not ground) snow load, which can vary greatly based on geography. All companies calculate roof snow load – perhaps differently – based on ground snow load maps developed by the American Society of Civil Engineers (ASCE). For example, assuming a standard 3/12 roof slope, an absolute minimum roof snow load in snowy areas is 20 lbs./square feet. Regionally, roof snow loads range from 5 to 10 lbs./square feet in lower Midwest. You should also discuss the topography of the building site with each company, as well as surrounding structures because they can have an impact on snow drifting on the roof.

COMPONENT DEFLECTION. By definition, is the amount of component movement when under load. Excessive deflection can be cosmetically unpleasing, such as roof sagging, or it can impede building use making it difficult to open doors and windows. Excessive deflection generally isn't a concern as long as proper wind and snow loads have been prescribed. The major exception being when exterior walls and rafters are to be covered with drywall, because excessive deflection can cause seams to open up. Normally, engineers try to limit deflection

to the unsupported length of a member divided by 180. This means, for example, that the deflection of a 90-in. long member would be limited to $\frac{1}{2}$ inch movement. For all walls and ceilings with attached drywall or plaster, and for all floors, limit component deflection to the unsupported length of the member divided by 360.

WOOD TREATMENT. For major structural components exposed to the ground or the outside elements, find out whether the waterborne preservation treatments (ACA, ACZA or CCA) have the value of 0.40 or 0.60 lbs./cu.feet. This can be highly variable, depending on the treatment process used and the type of wood used, since every board or column won't absorb these copper and arsenic preservatives equally. The 0.40 treated wood is adequate for most applications, but a minimum treatment level of 0.60 is required for any structural member embedded in the ground.

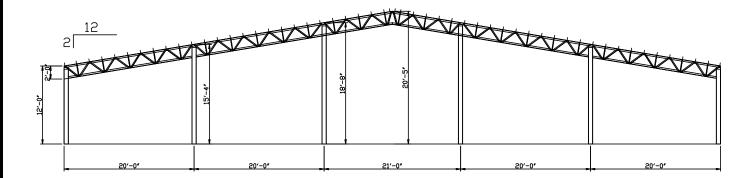
WARRANTIES. Always dig into the specific fine print of warranties and other component details to make sure you're comparing apples to apples. Check exterior siding details (base metal thickness and tensile strength, how much zinc used) and finishes (types of paint, rust protection). When soliciting bids, make sure you hold the builders to the specifications you desire. Don't just jump at the lowest bid without examining every aspect of all bids, from builder reputation and warranty to quality components and construction timeliness.

7 THINGS YOU NEED TO KNOW BEFORE YOU BUY

- 1. What are the building details?
- 2. What are actual building dimensions?
- 3. What Job Site Assurance will you have?
- 4. Where will your materials come from?
- 5. What codes and loads is your building designed to meet?
- 6. Will it be simple and easy? From order process to building install.
- 7. Who are you? Why?

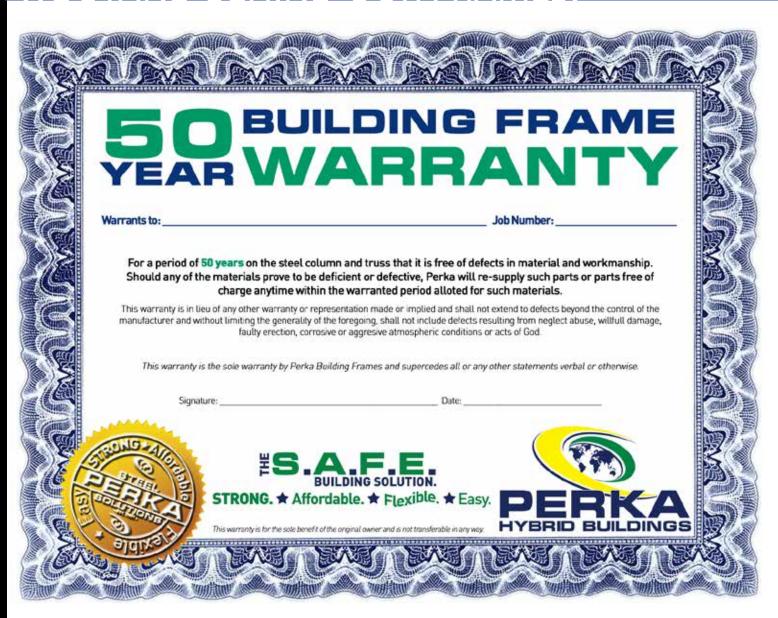


Ask your consultant for a copy of the full report <a href="Top 7 Things You Need to Know Before You Buy"!



Ask your advisor for more information!

WE STAND BEHIND OUR FRAMES!



= PERKA

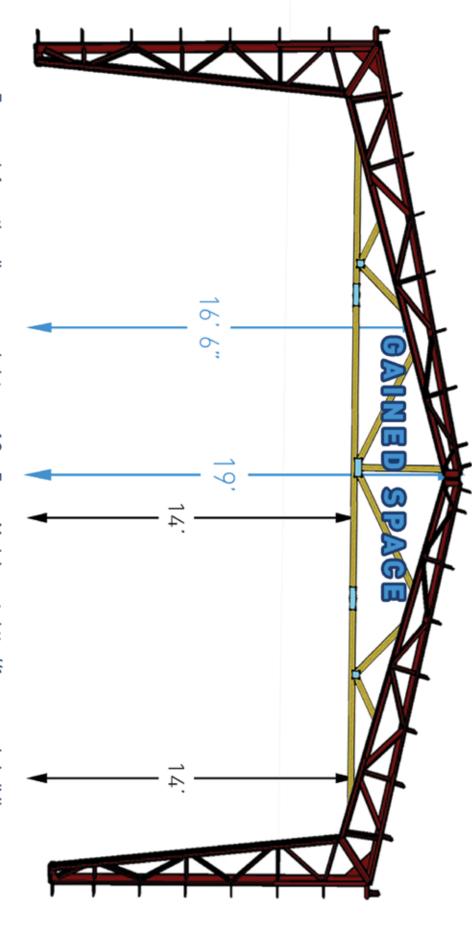
= WOOD BUILDING

KEY

800.467.3752

WWW.PERKABUILDINGS.com

Perka Hybrid vs Typical Wood Construction 40'w x 14'h Eave Comparison



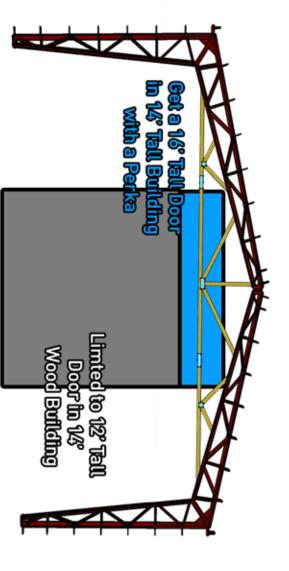
© Perka Building Frames

For more information, diagrams, and pictures of Our Frame Models, go to http://frames.perkabuildings.com





Perka Hybrid vs Typical Wood Construction



DESIGN ALLOWS YOU TO GET A DOOR 2' TALLER THAN YOUR SIDE WALL HEIGHT **OVERHEAD DOORS TYPICALLY NEED 2' OF CLEARANCE; OUR NO BOTTOM CORD**



POLE

S

STEEL

lt's a No Brainer

© Perka

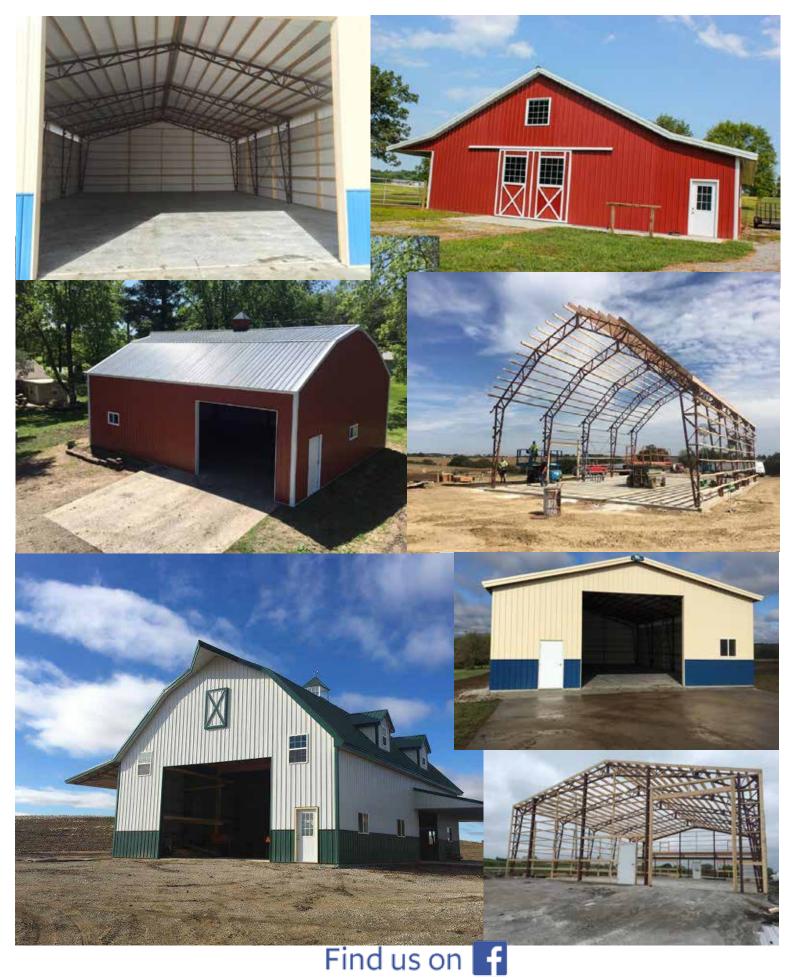




FRAMES TYPICALLY ON LARGE SPACINGS, (15' - 16') AS OPPOSED TO EVERY COUPLE OF FEET, **ONE OF MANY PERKA ADVANTAGES OVER WOOD**







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